

Selling Cosmetics at EFM

To legally sell cosmetics in Canada, manufacturers must meet requirements for the Health Canada *Food and Drugs Act* and its Cosmetic Regulations.



→ What is a cosmetic?

- Under the *Food and Drugs Act*, a cosmetic includes "any substance or mixture of substances, manufactured, sold or represented for use in cleansing (eg. soap), improving or altering the complexion, skin, hair or teeth and includes deodorants and perfumes." This includes handmade cosmetics sold through home-based businesses, craft sales, & farmers markets.

→ What do I have to do?

- Notify Health Canada that you are selling the products through a Cosmetic Notification Form
- Familiarize yourself with labelling requirements
- Label each product in accordance with Health Canada regulations
- Purchase liability insurance before attending the market

→ Cosmetic Notification Forms

- You must notify Health Canada within 10 days after you first sell a cosmetic in Canada.
- Notify Health Canada about a cosmetic by filling out a Cosmetic Notification Form (CNF) for each product sold. EFM requires CNF #s before you sell at market.
- Submitting a CNF does not mean that your product is approved for sale by Health Canada or that it complies with all requirements - it is simply a means of notifying Health Canada that you are selling a cosmetic product. Ultimately, you are responsible for ensuring your products meet the requirements of the *Food and Drugs Act* and its Cosmetic Regulations.

→ Labelling

- Labels that comply with Canadian regulatory requirements for cosmetics are mandatory for each cosmetic product sold.
- Labels must include INCI names for each ingredient and follow the requirements outlined in the Cosmetic Regulations and the Consumer Packaging and Labelling Act.

→ Important Links

- [Notification of Cosmetics](#)
- [Guide to Cosmetic Ingredient Labelling](#)
- [Industry Guide for the Labelling of Cosmetics](#)
- [Guide to the Consumer Packaging and Labelling Act and Regulations](#)
- [Handcrafted Bath and Body Guild Insurance](#)

→ Need Help?

Contact melissa@wychburyave.com for a one-on-one walkthrough of the Cosmetic Notification Form and labelling process.

